

2019 USATF SOUTHERN PROPOSED BUDGET (DRAFT)

	<u>Total</u>
REVENUES	
USATF Grants	
Competitions and Athlete Programs	31,500
Member-Based Programs	32,000
Merchandising and Other Revenue	1,000
Total Revenue	<u>64,500</u>
EXPENSES	
Local Office and Administration	4,500
National Convention	10,000
Annual Awards Banquet	6,500
Cost of Merchandise Program and Other Expenses	3,500
Total Governance, Administration, and Other	<u>24,500</u>
Youth Program	9,340
Youth Scholarship	2,000
Association Championship	7,000
LDR Programs	1,000
Masters Programs	7,000
Coaches Ed	1,000
Officials	4,125
Officials Stipend	10,250
Race Walking	250
Total Grassroots	<u>41,965</u>
Member Services	
Annual Meeting	3,500
Sanctions	1,000
Total Member-Based Programs	<u>4,500</u>
Communications and Sport Promotion	1,000
Marketing, Sponsor Development, and Sponsor Fulfillment	1,000
Legal Affairs	500
Total Program Support	<u>2,500</u>
Total Expenses	<u>73,465</u>
Income	<u>(8,965)</u>